WIIT Group

Interim Financial Report

at March 31, 2024

WIIT

THE PREMIUM CLOUD

Company:
WIIT S.p.A.

Registered office:
20121 - Milan, Via dei Mercanti No.12

Tax and VAT number:
01615150214

Share capital:
Euro 2,802,066.00 fully paid-in

Milan Companies Registration Office:
No. 01615150214

R.E.A. No.
1654427

Number of shares:
28,020,660

WIIT
THE PREMIUM CLOUD

Contents

Profile

WIIT S.p.A. leads a Cloud Computing Group with a key focus on the provision of IT infrastructure tailored to the specific needs of customers (mainly through the "Managed Hosted Private Cloud" and "Hybrid Cloud" and also marginally Colocation) and the provision of infrastructure configuration, management and control services which guarantee uninterrupted functionality and availability.
The Group provides secure Cloud services for the "critical applications" of its customers, i.e. those whose malfunction may impact business continuity and thus demand guaranteed optimal and non-stop functioning. These include the main ERP's (Enterprise Resource Planning) applications on the market, such as for example SAP, Oracle and Microsoft - in addition to critical applications developed ad hoc for customer business needs (custom applications) and all the non-interruptible business applications.
The Group mainly operates through its own Data Centers, three of which are TIER IV certified (maximum reliability level) by the Uptime Institute, two in Milan and the third in Dusseldorf.
By providing Group services through a number of servers and storage devices, customer "business continuity" can be guaranteed and uninterrupted availability ensured in the case of malfunctions or interruptions to individual systems. These are supported by the company's cyber security services, ensuring IT security internally and for its customers. Customers can also access Business Continuity and Disaster Recovery services, (replicating processing systems and all client critical data almost in real time). The Group also conducts daily backups in order to ensure both data depth over time and the ability to recover data in the event of a disaster.

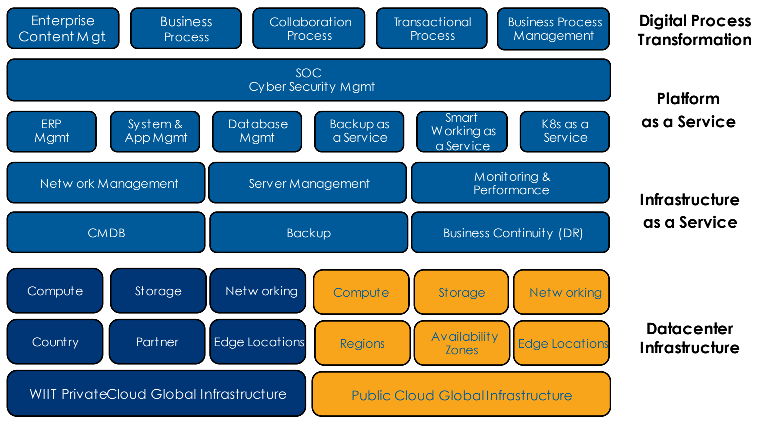
The Offer

The WIIT Group focuses on the Hosted Private Cloud and the Hybrid Cloud for the building of tailor-made IT infrastructure for customers. The Group to a lesser extent provides Public Cloud services, integrating and managing more standardised solutions provided by the main players, adapting them to customers' specific needs.
Within its core operations, the Group offers its services to customers by combining a range of base components of each service category so as to build a custom-made Hosted Private Cloud and/or Hybrid Cloud proposal, according to the specific service, performance and security needs of the customer.

IaaS and PaaS

LAYERS

An integrated platform of technologies and managed services



The principal categories of service that the Group offers its customers are: Specifically, a description of services starting from Colocation, the most simple service, and then moving up to the Infrastructure as a Service category - which forms the underlying component for the provision of other more advanced services - up to the more complex SaaS Digital Process Transformation service. The Datacenter Infrastructure layer is the basic layer on which the services provided by the Group are developed, and can be either Private or Public in a Hybrid Cloud logic.

Colocation: involves making the physical space and the energy used by the client infrastructure available within the Data Centers in Germany.

IaaS (Infrastructure as a Service): the provision of servers, storage and networks and relative Performance Monitoring and Backup services;

PaaS (Platform as a Service): is the layer dedicated to managed services, such as the provision of on-demand databases, ERP, smart working, cyber security and Kubernetes, , which include corrective and adaptive maintenance and the development of new functionalities;

Digital Process Transformation: : Software platforms and applications made available to the client as “services” and which also include the Digital Process Transformation offer, i.e. end-to-end services for the digital management of entire business processes which are part of the customer value chain.

Services are usually provided through a standard contract type for all categories (IaaS, PaaS, Digital Process Transformation) and combined within a single all-inclusive price structure and contract.

Contract duration is generally between three and five years and usually with automatic renewal for periods of equal length (unless terminated in the six months before the expiration date). They generally stipulate an initial provision of services for the “start-up” phase in support of the Group’s services, whose consideration is generally included in the periodic fees, and subsequently the provision of specific services on-demand.

Certifications

The parent company owns three TIER IV Data Centers (maximum reliability level) certified by the Uptime Institute, two of which are located in Milan and one in Düsseldorf. To date in Europe only a select number of Data centers are TIER IV certified by the Uptime Institute in the "Constructed Facility" category (https://uptimeinstitute.com/tier-certification/construction) The Group as a whole also has sixteen Data Centers, particularly in Castelfranco Veneto, Düsseldorf, Stralsund, Limburgerhof and Munich.

In relation to its operating structure and Data Centers, the Parent Company has achieved international certifications, particularly in terms of management, security and continuity for its services such as ISO20000 (Service Management), ISO27001, ISO27017, ISO27018, ISO27035 (Information Security Management), and ISO22301 (Business Continuity Management) certifications and with service provision certified to the ITIL (Infrastructure Library) standard.

The parent company has an integrated management system for all the aforementioned certifications, for all the activities relating to:

- Infrastructure provision and management - IaaS on premises, own and third-party DataCenters.
- Enterprise Application Environments Operating Services, SAP and non-SAP.
- Disaster Recovery and Managed Backup on proprietary (PaaS) and non-proprietary (Pure Managed Services) technologies.
- Information Security, Cyber Security and Security Operation Center Services.
- Desktop Management and Application Management Services.

The correct management and protection of data and information managed through its IT systems is guaranteed through the Parent Company's receipt in 2012 of the ISO 27001 certification (international standard setting the requirements for information technology security management systems). It also developed and adopted an operational continuity method based on ISO 22301, promoting a structured approached not based only on technology, but capable of addressing all processes involved in operational recovery.

The parent company also applied international standard ISO 27035 for the organisation and proper management of the information security incident response processes.

Further to these certifications, the Parent Company is a SAP top partner and has obtained many SAP Outsourcing Operation certifications (https://www.sap.com/dmc/exp/2018_Partner_Guide/#/partners).

To date it has achieved the following certifications:

- SAP Business Process Outsourcing BPO Operations (Italy)
- SAP Cloud and Infrastructure Operations (Italy and Germany)
- SAP DevOps (Italy)
- SAP HANA Operations (Italy and Germany)
- SAP Hosting Operations (Italy and Germany)
- SAP Business Suite Solutions Operations (Italy)

Corporate Boards

BOARD OF DIRECTORS

Chairperson	Riccardo Sciutto
Chief Executive Officer	Alessandro Cozzi
Executive Director	Francesco Baroncelli
Executive Director	Enrico Rampin
Director	Stefano Pasotto
Director	Chiara Grossi
Independent Director	Annamaria di Ruscio
Independent Director	Nathalie Brazzelli

BOARD OF STATUTORY AUDITORS

Chairperson of the Board of Statutory Auditors	Paolo Ripamonti
Statutory Auditor	Chiara Olliveri
Statutory Auditor	Francis De Zanche
Alternate Auditor	Guido Giovando
Alternate Auditor	Fabrizia Pecunia

RISKS AND RELATED PARTIES COMMITTEE

Chairperson	Annamaria Di Ruscio
Member	Riccardo Sciutto
Member	Nathalie Brazzelli

APPOINTMENTS AND REMUNERATION COMMITTEE

Chairperson	Emanuela Basso Petrino
Member	Riccardo Sciutto
Member	Annamaria Di Ruscio

SUPERVISORY AND CONTROL BOARD

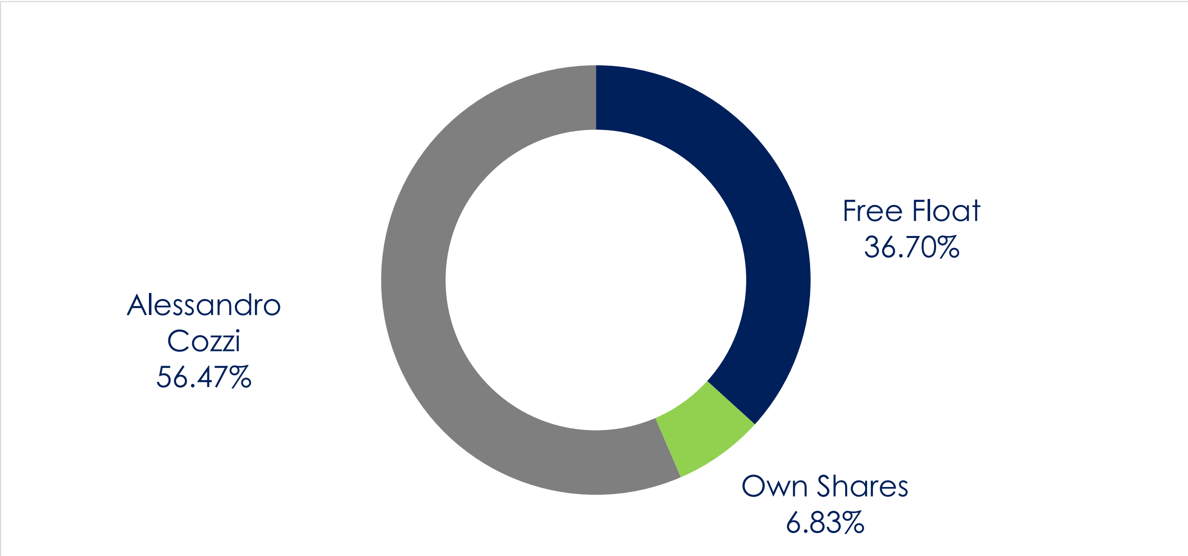
Chairperson of the Supervisory and Control Board	Luca Valdameri

INDEPENDENT AUDIT FIRM

Deloitte & Touche S.p.A.

Shareholders

WIIT S.p.A.'s main shareholders at March 31, 2024 are:



Shareholder	Number of shares held 31.12.2023	%
Alessandro Cozzi (*)	15,822,202	56.47%
Treasury shares	1,905,337	6.80%
Market	10,293,121	36.73%
TOTAL	**28,020,660**	**100%**
FREE FLOAT (Treasury shares and Market)	**12,198,458**	**43.53%**

(*) Alessandro Cozzi and companies relating to him

For the latest information, see the Wiit Group Investor Relations section under "Share information".

Directors' Report

Significant events

Updates on business combinations and new acquisitions during the year

On January 24, 2024, the Group announced that an agreement had been signed by WIIT AG, a wholly-owned subsidiary of WIIT S.p.A., with the German company German Edge Cloud GmbH & Co. KG ("GEC"), belonging to the Fridhelm Loh Group, for the acquisition of the "Edge & Cloud" business unit, for a fixed price of Euro 2.5 million, plus a potential earnout of up to Euro 4 million linked to specific result targets. On signing the acquisition agreement, the sum of Euro 608 thousand was paid. Subsequently, on April 2, 2024, the transaction was closed. This acquisition sees the Group expand its presence in the strategic Frankfurt area, acquiring a portfolio of 40 loyal customers and strengthening the team in Germany with the arrival of new, highly qualified professionals.

On March 26, 2024, the Group announced the signing of an agreement by WIIT S.p.A. to fully acquire Econis AG. Econis AG, a Zurich-based company, is a Managed Services Provider focused on providing Private Cloud infrastructure design, implementation and management services for the Banking, Health Care and Manufacturing sectors in German-speaking Switzerland. The services offered can be summarised as follows: - Managed Services: Recurring services for the management of private cloud infrastructures on its own infrastructure or at customer infrastructure; - Consulting: IT infrastructure consulting services, including Cyber Security, and particularly delivered to new customers as a key to Managed Services; - HW/SW Trading: Resale of cloud infrastructure when initiating relationships with new customers or renewing the infrastructure of existing customers.
On April 30, 2024, the full acquisition of Econis AG was finalised. The price paid was CHF 770 thousand. Representations and warranties, common in this kind of transaction, covered by an insurance policy (W&I) were made by the sellers.

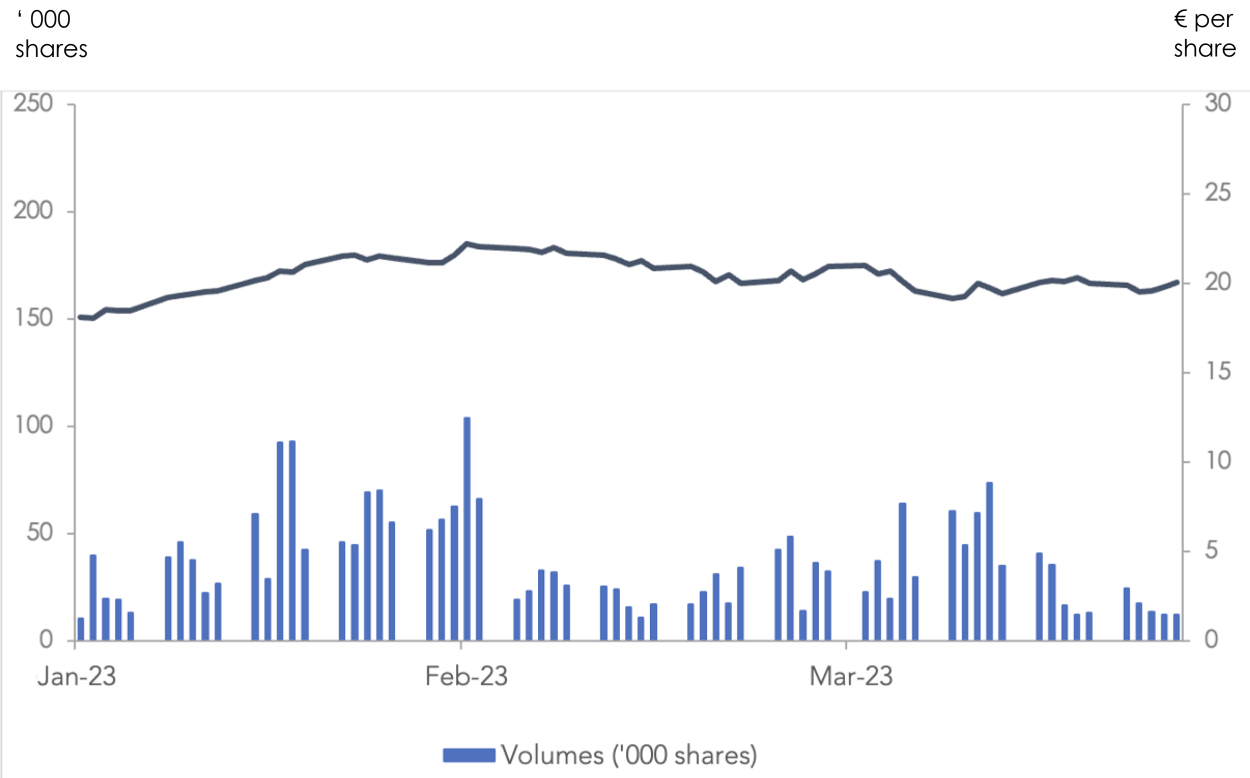
Significant contracts

On January 18, 2024, WIIT S.p.A. obtained a loan worth Euro 10 million, backed by SACE's Green Guarantee. The move is part of Intesa Sanpaolo's broader plan to support corporate investment in environmental transition and objectives related to the National Recovery and Resilience Plan. The funding will support the pursuit of the Environmental Goals (WIIT4Climate), and specifically will go towards purchasing new servers, storage and software. The exponential increase in digital traffic volumes is forcing ICT companies to adopt energy-efficient solutions and move toward renewable energy production and procurement. To meet this need, Cloud Providers and companies that own data centers are seeking innovative technology solutions to reduce business energy consumption.
Intesa Sanpaolo considers it crucial to promote the development of a sustainable economy and, thanks in part to its collaboration with SACE, it supports companies (and especially SMEs) in sustainability, innovation and environmental impact reduction projects.

Other information

On January 19, 2024, WIIT S.p.A. announced that, pursuant to Article 2-*ter*, Paragraph 2, of Consob Regulation No. 11971/1999 (the "Issuers' Regulation"), it no longer qualifies as a "Small and Medium Enterprise" ("SME") pursuant to Article 1, Paragraph 1, Letter w-*quater*.1), of Legislative Decree No. 58/1998 (the "CFA") from January 1, 2024, having exceeded the market capitalization threshold of Euro 500 million for three consecutive years (2021, 2022 and 2023).

Share price and volumes



01.01.2023 – 31.03.2023 Period

Source: Bloomberg.

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

	31.03.2024	31.12.2023
ASSETS		
Intangible assets	57,811,850	58,224,012
Goodwill	121,077,831	121,077,831
Right-of-use	13,231,082	11,870,441
Property, plant and equipment	8,932,784	8,737,760
Other tangible assets	50,318,441	46,250,182
Deferred tax assets	1,725,342	1,724,090
Equity investments	5	5
Non-current contract assets	24,356	24,356
Other non-current financial assets	745,983	686,944
NON-CURRENT ASSETS	**253,867,675**	**248,595,622**
Inventories	453,542	166,980
Trade receivables	29,303,338	25,842,136
Trade receivables from holding company	0	0
Current financial assets	6,671,042	11,602,736
Current contract assets	0	0
Other receivables and other current assets	11,237,520	9,195,557
Cash and cash equivalents	19,181,624	13,690,212
CURRENT ASSETS	**66,847,066**	**60,497,621**
TOTAL ASSETS	**320,714,741**	**309,093,243**

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

	31.03.2024	31.12.2023
SHAREHOLDERS' EQUITY AND LIABILITIES		
Share capital	2,802,066	2,802,066
Share premium reserve	44,598,704	44,598,704
Legal reserve	560,413	560,413
Other reserves	5,992,247	5,576,744
Treasury shares in portfolio reserve	(30,314,419)	(30,566,915)
Reserves and retained earnings (accumulated losses)	9,420,905	1,074,273
Translation reserve	24,995	22,610
Group net result	3,048,576	8,285,649
GROUP SHAREHOLDERS' EQUITY	**36,133,487**	**32,353,545**
Result attributable to non-controlling interests	*12,393*	*60,982*
Non-controlling interest equity	*146,448*	*195,037*
TOTAL SHAREHOLDERS' EQUITY	*36,279,936*	*32,548,583*
Payables to other lenders	19,752,428	13,289,335
Non-current financial indebtedness related to Bond facilities	157,139,878	157,442,669
Bank loans	25,092,875	27,805,467
Other non-current financial liabilities	12,850	331,938
Employee benefits	3,542,582	3,042,572
Provisions for risks and charges	567,886	567,886
Deferred tax liabilities	14,465,548	14,779,476
Non-current contract liabilities	109,882	109,882
Other payables and non-current liabilities	101,066	60,566
NON-CURRENT LIABILITIES	**220,784,997**	**217,429,793**
Payables to other lenders	6,309,774	7,695,550
Current financial indebtedness related to Bond facilities	7,906,957	7,897,960
Short-term bank loans	12,454,784	12,120,143
Current income tax liabilities	3,254,856	2,857,006
Other current financial liabilities	330,334	948,035
Trade payables	21,122,126	18,294,275
Trade payables to holding company	(0)	0
Current contract liabilities	4,239,517	3,492,306
Other payables and current liabilities	8,031,458	5,809,591
CURRENT LIABILITIES	**63,649,808**	**59,114,866**
TOTAL LIABILITIES	**284,434,805**	**276,544,659**
TOTAL LIABILITIES & SHARE. EQUITY	**320,714,741**	**309,093,243**

CONSOLIDATED INCOME STATEMENT

	31.03.2024	31.03.2023	Adjusted 31.03.2024	Adjusted 31.03.2023
REVENUES AND OPERATING INCOME				
Revenues from sales and services	33,227,403	31,551,817	33,227,403	31,551,817
Other revenues and income	301,845	241,474	301,845	241,474
Total revenues and operating income	**33,529,248**	**31,793,291**	**33,529,248**	**31,793,291**
OPERATING COSTS				
Purchases and services	(11,566,295)	(11,914,529)	(11,477,494)	(11,226,548)
Personnel costs	(9,174,841)	(8,600,323)	(9,082,137)	(8,252,632)
Amortisation, depreciation and write-downs	(7,037,567)	(6,279,394)	(5,867,606)	(5,148,857)
Provisions	(15,000)	(168,905)	(15,000)	(168,905)
Other costs and operating charges	(218,724)	(293,243)	(218,724)	(293,243)
Change in Inventories of raw mat., consumables and goods	286,563	8,000	286,563	8,000
Total operating costs	**(27,725,865)**	**(27,248,395)**	**(26,374,398)**	**(25,082,185)**
EBIT	**5,803,383**	**4,544,896**	**7,154,850**	**6,711,106**
Profit (Losses) from equity-accounted investees	0	0	0	0
Financial income	87,476	6,793	87,476	6,793
Financial expense	(1,998,868)	(1,752,136)	(1,998,868)	(1,752,136)
Exchange gains/(losses)	(863)	(4,577)	(863)	(4,577)
PROFIT BEFORE TAXES	**3,891,128**	**2,794,977**	**5,242,595**	**4,961,187**
Income taxes	(830,159)	(607,120)	(1,153,791)	(1,077,467)
NET PROFIT	**3,060,969**	**2,187,857**	**4,088,804**	**3,883,720**

ALTERNATIVE PERFORMANCE MEASURES

In accordance with the ESMA recommendation on alternative performance measures (ESMA/2015/1415), as implemented by Consob Communication No. 0092543 at December 3, 2015, the Alternative Performance Measures used to monitor the Group's operating and financial performance are outlined below.

EBITDA - A non-GAAP measure used by the Group to measure performance. EBITDA is the sum of the net profit for the year, gross of taxes, financial income and expenses (including exchange gains and losses and deriving from the measurement at equity of investments) and amortisation, depreciation, write-downs and provisions. EBITDA is not recognised as an accounting measure within IAS/IFRS adopted by the European Union. Consequently, the determination criterion applied by the Group may not be homogeneous with that adopted by other groups and, therefore, the amount obtained by the Parent Company may not be comparable with the determined by the latter.

EBITDA Margin - *measures the Group operating profitability as a percentage of consolidated revenues reported in the year and is defined as the ratio between EBITDA and Total revenues and operating income.*

Adjusted EBITDA - *A non-GAAP measure used by the Group to measure performance.* Adjusted EBITDA is the sum of the net profit for the period, gross of taxes, financial income and expenses (including exchange gains and losses and deriving from the measurement at equity of investments), amortisation, depreciation, write-downs and provisions, professional merger & acquisition (M&A) services, personnel internal reorganisation costs, Put&Call option costs and Stock Option/Stock Grant incentive plan costs.

With regards to Adjusted EBITDA, the Group states that the adjustment (which defines Adjusted EBITDA) was made for the purposes of reflecting the Group's operating performance, net of the effects of certain events and transactions. This adjustment on certain expenses was necessary for improved comparability with the historic figures for the years under review, as such include cost items relating to company developments not concerning the normal operating management of the Group's business and related to professional services costs for M&A's. In order to improve the comparability of operating performance, the Group also excludes from the calculation of Adjusted EBITDA the costs of accounting for stock options and stock grants (IFRS2). Adjusted EBITDA is not recognised as an accounting measure within IAS/IFRS adopted by the European Union. Consequently, the determination criterion applied by the Group may not be homogeneous with that adopted by other groups and, therefore, the amount obtained by the Group may not be comparable with the determined by the latter.

Adjusted EBITDA Margin - *measures the Group operating profitability as a percentage of consolidated revenues reported in the year and is defined as the ratio between Adjusted EBITDA and Adjusted total revenues and operating income.*

EBIT - A non-GAAP measure used by the Group to measure performance. EBITDA is the sum of the net profit for the period, gross of taxes, financial income and expenses (including exchange gains and losses and deriving from the measurement of investments at equity). EBIT is not recognised as an accounting measure within IAS/IFRS adopted by the European Union. Consequently, the determination criterion applied by the

Group may not be homogeneous with that adopted by other groups and, therefore, the amount obtained by the Group may not be comparable with the determined by the latter.

EBIT Margin - measures the earning capacity of Group sales. It is calculated as the ratio between EBIT and Total revenues and operating income.

Adjusted EBIT - A non-GAAP measure used by the Group to measure performance. Adjusted EBIT is the sum of the net profit for the period, gross of taxes, financial income and expenses (including exchange gains and losses and deriving from the measurement at equity of investments), amortisation, depreciation and write-downs, professional merger & acquisition (M&A) services, personnel internal reorganisation costs, Put&Call option costs and Stock Option/Stock Grant incentive plan costs and the amortisation/depreciation of the fixed assets from the Purchase Price Allocation from the acquisitions.

With regards to Adjusted EBIT, the Group states that the adjustment (which defines Adjusted EBIT) was made for the purposes of reflecting the Group's operating performance, net of the effects of certain events and transactions. This adjustment on certain expenses was necessary for improved comparability with the historic figures for the years under review, as such include cost items relating to company developments not concerning the normal operating management of the Group's business and related to professional services costs for M&A's. In order to improve operating performance comparability, the Group also excludes from the Adjusted EBIT the costs for the accounting of Stock options and Stock Grants (IFRS2) and the amortisation and depreciation of assets from the Purchase Price Allocation; customer list, exclusive contracts and platform and Data Center amortisation, related to the acquisitions.

Adjusted EBIT Margin - measures the earning capacity of Group sales. It is calculated as the ratio between Adjusted EBIT and Adjusted total revenues and operating income.

Adjusted net profit or loss – A non-GAAP measure used by the Group to measure its performance. The Adjusted net profit or loss is calculated as the net profit or loss for the period, gross of M&A costs, personnel internal reorganisation costs, Put&Call options costs, the costs for the accounting of Stock options and Stock Grants (IFRS2), the financial expense for the closure of the loan contracts, and the amortisation and depreciation of assets arising from the Purchase Price Allocation; customer list, exclusive contracts and platform and Data Center amortisation, related to the acquisitions and the related tax effects on the excluded items.

Net Financial Debt – this is a valid measure of the Group's financial structure. It is calculated in accordance with the provisions of Consob Communication No. 5/21 of April 29, 2021 and the ESMA 32-382-1138 recommendations. It is presented in the notes to the financial statements.

Adjusted Net Financial Position – this is a valid measure of the Group's financial structure. It is determined in accordance with Consob Communication No. 5/21 of April 29, 2021 and in accordance with ESMA Recommendations 32-382-1138, including, where applicable, other non-current assets related to security deposits and excluding trade and other non-current payables. It is also presented net of the effects of IFRS 16. This measure is presented in the Directors' Report.

Adjusted operating revenues and income was up 5.5% on the same period of 2023. This strong result reflects the Company's healthy income statement and the regard in which the WIIT Group is held among its customer base as a high-quality and cost competitive player. The increase is due to organic growth as the Group's scope remained unchanged.

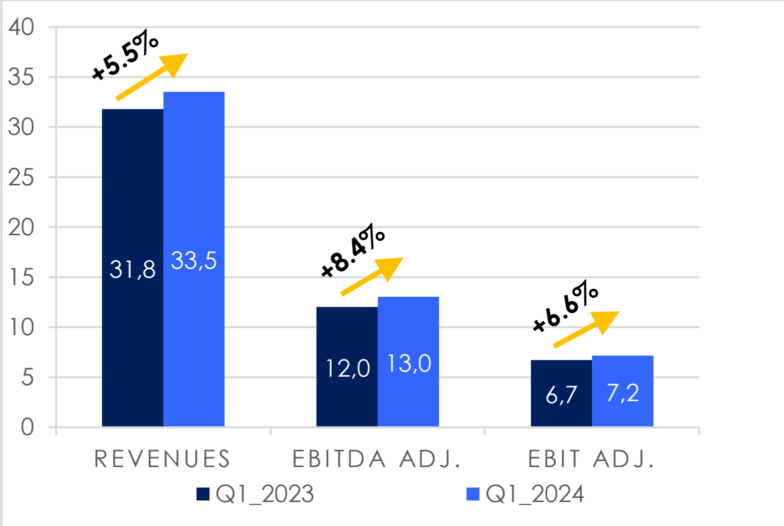
The value of production, EBITDA, profit before taxes and net profit for the first three months of 2024, compared with the same period of 2023, are shown in the following table.

	Q1 2024	Q1 2023	Q1 2024 Adjusted	Q1 2023 Adjusted	% Adj.Cge.
Total revenues and operating income	33,529,248	31,793,291	33,529,248	31,793,291	**5.5%**
EBITDA	12,855,950	10,993,195	13,037,455	12,028,868	**8.4%**
EBIT	5,803,383	4,544,896	7,154,850	6,711,106	**6.6%**
Profit before taxes	3,891,128	2,794,977	5,242,595	4,961,187	**5.7%**
Consolidated net profit	3,060,969	2,187,857	4,088,804	3,883,720	**5.3%**

Adjusted EBITDA was up 8.4% on the same period of 2023, a 38.9% margin on revenues and operating income, increasing on the same period of the previous year, thanks to the concentration on Cloud services, the optimisation of the process and operating services organisation, cost synergies, and the ongoing improvement in the margin of the acquirees.

The Adjusted consolidated net profit excludes the effects from M&A's for Euro 15 thousand, costs for the stock options and stock grant plans of Euro 155 thousand, the costs for Euro 6 thousand related to the reorganisation of internal personnel and the amortisation and depreciation deriving from the Purchase Price Allocations regarding the acquisitions for Euro 0.870 million, net of the tax effects of the above items. Financial expense in Q1 2024 principally concerned the effects of interest on the bond loans for Euro 1,304 thousand.

KEY FINANCIALS (€mn)



The Q1 2024 reclassified income statement of the company is compared below with the same period of the previous year (in Euro):

	Q1 2024	Q1 2023	Q1 2024 Adjusted	Q1 2023 Adjusted
Revenues and operating income	33,529,248	31,793,291	33,529,248	31,793,291
Purchases and services	(11,566,295)	(11,914,529)	(11,477,494)	(11,226,548)
Personnel costs	(9,174,841)	(8,600,323)	(9,082,137)	(8,252,632)
Other costs and operating charges	(218,724)	(293,243)	(218,724)	(293,243)
Change in inventories	286,563	8,000	286,563	8,000
EBITDA	**12,855,950**	**10,993,195**	**13,037,455**	**12,028,868**
EBITDA Margin	***38.3%***	***34.6%***	***38.9%***	***37.8%***
Amortisation, depreciation & write-downs	(7,052,567)	(6,448,299)	(5,882,606)	(5,317,762)
EBIT	**5,803,383**	**4,544,896**	**7,154,850**	**6,711,106**
EBIT Margin	***17.3%***	***14.3%***	***21.3%***	***21.1%***
Income and charges	(1,912,255)	(1,749,920)	(1,912,255)	(1,749,920)
Income taxes	(830,159)	(607,120)	(1,153,791)	(1,077,467)
Net Profit	**3,060,969**	**2,187,857**	**4,088,804**	**3,883,720**

For a better understanding of the company's profitability, the table below illustrates some of the performance indicators compared to previous years. The indicators are calculated on the basis of the consolidated financial statements.

Ratio	Formula	31.03.2024	31.03.2023	31.03.2024 Adjusted	31.03.2023 Adjusted
ROE	**Net profit / equity**	8.44%	19.48%	6.05%	28.81%
ROI	**EBIT / Capital employed**	1.81%	5.36%	2.23%	7.66%
ROS	**EBIT / Value of production**	17.31%	14.30%	21.34%	21.11%

Statement of financial position highlights

The reclassified balance sheet of the Group at March 31, 2024 is compared with the previous year below (in Euro):

	31.03.2024 Consolidated	31.12.2023 Consolidated
Net intangible assets	178,889,682	179,301,843
Net tangible assets	72,482,308	66,858,383
Equity investments and other financial assets	5	5
Other long-term receivables	770,339	711,300
Deferred tax assets	1,725,342	1,724,090
Fixed assets	**253,867,675**	**248,595,622**
Inventories	453,542	166,980
Current trade receivables	29,303,338	25,842,136
Current financial assets	6,671,042	11,602,736
Other receivables	11,237,519	9,195,557
Cash and cash equivalents	19,181,624	13,690,212
Current assets	**66,847,065**	**60,497,621**
Capital employed	**320,714,741**	**309,093,243**
Bank loans (within one year)	12,454,784	12,120,143
Financial indebtedness related to Bond facilities (within one year)	7,906,957	7,897,960
Payables to other lenders (within one year)	6,309,774	7,695,550
Payables to suppliers (within one year)	21,122,126	18,294,275
Tax payables and social security institutions	3,254,856	2,857,006
Other current financial liabilities	330,334	948,035
Other payables	12,270,976	9,301,897
Current liabilities	**63,649,808**	**59,114,866**
Post-employment benefits	3,542,582	3,042,572
Bank loans (beyond one year)	25,092,875	27,805,467
Financial indebtedness related to Bond facilities (beyond one year)	157,139,878	157,442,669
Payables to other lenders (beyond one year)	19,752,428	13,289,335
Provisions for risks and charges	567,886	567,886
Other non-current financial liabilities	12,850	331,938
Other medium/long-term payables	109,883	109,884
Other payables and non-current liabilities	101,066	60,566
Deferred tax payables	14,465,548	14,779,476
Medium/long-term liabilities	**220,784,996**	**217,429,793**
Minority interest share capital	**284,434,804**	**276,544,659**
Shareholders' Equity	36,279,936	32,548,583
Own funds	**36,279,936**	**32,548,583**
Own funds & Minority interest share capital	**320,714,741**	**309,093,243**

Main notes to the statement of financial position

The value of fixed assets remains substantially unchanged as the effect of investments for approx. Euro 12.2 million in the period was partly offset by amortisation and depreciation of approx. Euro 5.9 million.

New right-of-use (IFRS 16) contracts were signed in the first three months of the year for Euro 8.3 million. Strong cash flows were generated from operating activities in the first quarter of 2024. Payables to other lenders includes approx. Euro 8.3 million for investments in Q1 2024, of which Euro 5.7 million relate to leasing charges measured according to the finance method (IFRS 16, partly already recognised under IAS 17), and for the remaining amount to property and motor vehicle lease contract payables relating to the above Standard and excluded from the cash flow statement.

Financial payables mainly concern lease payables (Right-of-use)

Condensed Cash Flow Statement

The condensed cash flow statement for the period, compared to the end of the previous year and the same period for the previous year, is presented below.

	31.03.2024	31.03.2023
Net profit from continuing operations	3,060,969	2,187,857
Adjustments for non-cash items	10,437,898	9,021,231
Cash flow generated from operating activities before working capital changes	**13,498,866**	**11,209,088**
Changes in current assets and liabilities	(2,336,015)	(822,493)
Changes in non-recurring current assets and liabilities	728,672	(20,336)
Cash flow generated from operating activities	(2,092,714)	(2,205,878)
Net cash flow generated from operating activities (a)	**9,798,809**	**8,160,382**
Net cash flow used in investment activities (b)	3,021,784	(11,580,585)
Net cash flow from financing activities (c)	(7,329,183)	5,579,464
Net increase/(decrease) in cash and cash equivalents (a+b+c)	**5,491,412**	**2,159,263**
Cash and cash equivalents at end of the period	19,181,624	33,617,342
Cash and cash equivalents at beginning of the period	13,690,212	31,458,079
Net increase/(decrease) in cash and cash equivalents	**5,491,412**	**2,159,263**

Key Financial Indicators

The net financial position at March 31, 2024 was as follows:

	31.03.2024	31.12.2023
A - Cash and cash equivalents	19,181,624	13,690,212
B - Securities held for trading	0	0
C - Current financial assets	6,671,042	11,602,736
D - Liquidity (A + B + C)	**25,852,666**	**25,292,948**
E - Current bank loans	(12,454,784)	(12,120,143)
F - Other current financial liabilities	(330,334)	(948,035)
G - Payables to other lenders	(6,309,774)	(7,695,550)
H - Current financial indebtedness related to Bond facilities	(7,906,957)	(7,897,960)
I - Current financial debt (E + F + G + H)	**(27,001,850)**	**(28,661,688)**
J - Current net financial debt (I - D)	**(1,149,185)**	**(3,368,740)**
K - Bank loans	(25,092,875)	(27,805,467)
L - Payables to other lenders	(19,752,428)	(13,289,335)
M - Non-current financial indebtedness related to Bond facilities	(157,139,878)	(157,442,669)
N - Other non-current financial liabilities	(12,850)	(331,938)
O - Trade payables and other non-current payables	0	0
P - Non-current financial debt (K + L + M + N + O)	**(201,998,031)**	**(198,869,409)**
Q - Group net financial debt (J + P)	**(203,147,216)**	**(202,238,149)**
- Lease payables IFRS 16 (current)	3,545,602	2,585,627
- Lease payables IFRS 16 (non-current)	8,012,956	7,998,155
R - Net financial debt excluding the impact of IFRS 16 for the Group	**(191,588,658)**	**(191,654,367)**

The net financial position is based on the definition contained in Consob Clarification No. 5/21 of April 29, 2021: "Recommendations for the uniform implementation of the European Commission regulation on financial statements".
It is the opinion of the Directors that there are no components of implied indebtedness pursuant to the Disclosure Requirements Guidelines under the Prospectus Regulation issued by ESMA on March 3, 2021. Similarly, the Group has no reverse factoring or supply agreement transactions in place.

In the first three months, strong operating cash flows were generated, reflecting investments for approx. Euro 12.2 million, mainly due to the acquisition of IT infrastructure and software for new orders and technology updates. Payables to other lenders includes approx. Euro 8.3 million for investments in Q1 2024, of which Euro 5.7 million specifically concerns the future leasing charges measured according to the finance method (IFRS 16, partly already recognised under IAS 17), in addition to property and motor vehicle lease contract payables relating to the above Standard and excluded from the cash flow statement.
Financial payables mainly concern lease payables (Right-of-use)

For a better understanding of the financial situation, the table below illustrates some financial performance ratios compared to the previous year.

		31.03.2024	31.03.2023
Primary liquidity	Current Assets / Current Liabilities	1.05	1.04
Debt	Third-party capital / Own capital	1.76	1.17

The consolidated statement of cash flows for the period compared to the same period of the previous year is presented below.

CONSOLIDATED CASH FLOW STATEMENT	31.03.2024	31.03.2023
Net profit from continuing operations	3,060,969	2,187,857
Adjustments for non-cash items:		
Amortisation, depreciation, revaluations and write-downs	7,052,567	6,448,299
Change in employee benefits	500,010	(35,960)
Increase (decrease) provisions for risks and charges	(15,000)	(168,905)
Financial income and expenses	1,912,255	1,749,920
Income taxes	830,159	607,120
Other non-cash charges/(income)*	157,907	420,757
Cash flow generated from operating activities before working capital changes	**13,498,866**	**11,209,088**
Changes in current assets and liabilities:		
Decrease (increase) in inventories	(286,563)	(61,962)
Decrease (increase) in trade receivables	(3,537,219)	(4,018,032)
Increase (decrease) in trade payables	2,827,850	2,757,556
Increase (decrease) in tax receivables and payables	397,851	(906,772)
Decrease (increase) in other current assets	(4,029,546)	1,266,683
Increase (decrease) in other current liabilities	2,291,612	140,034
Decrease (increase) in other non-current assets	(59,039)	14,305
Increase (decrease) in other non-current liabilities	40,500	499,513
Decrease (increase) in contract assets	0	(371,440)
Increase (decrease) in contract liabilities	747,210	(162,714)
Income taxes paid	(1,215,084)	(1,334,383)
Interest paid/received	(877,631)	(871,495)
Cash flows generated from operating activities (a)	**9,798,809**	**8,160,382**
Net increase intangible assets	(1,673,124)	(3,082,773)
Net increase tangible assets	(2,224,370)	(2,128,841)
Decrease (increase) investing activities	6,919,278	0
Cash flows from business combinations net of cash and cash equivalents	0	(6,368,971)
Cash flows used in investing activities (b)	**3,021,784**	**(11,580,585)**
New financing	0	12,000,000
Repayment of loans	(2,377,951)	(1,362,270)
Bond principal repayment	(1,328,418)	0
Lease payables	(3,198,753)	(2,552,562)
Payment of deferred fees for business combinations	0	(500,000)
Drawdown (settlement) other financial investments	(424,061)	(6,532)
(Purchase) Use of treasury shares	0	(1,999,171)
Cash flows from financing activities (c)	**(7,329,183)**	**5,579,464**
Net increase/(decrease) in cash and cash equivalents a+b+c	**5,491,412**	**2,159,263**
Cash and cash equivalents at end of the period	19,181,624	33,617,342
Cash and cash equivalents at beginning of the period	13,690,212	31,458,079
Net increase/(decrease) in cash and cash equivalents	**5,491,412**	**2,159,263**

Financial Instruments

The Group does not have any derivative financial instruments at March 31, 2024.

Treasury shares or Parent Company shares

In accordance with Article 2428 points 3) and 4) of the Civil Code, the Parent Company holds 1,905,337 treasury shares, but does not hold shares in parent companies, including through trust companies or nominees, nor have shares of the Parent Company been acquired and/or sold during the period, including through trust companies or nominees.

At March 31, 2024, the 1,905,337 treasury shares (6.80% of the share capital) held by Wiit S.p.A. are recorded in the financial statements at a total value of Euro 30,314,418.83.

In compliance with International Financial Reporting Standards (IFRS), this amount was recognised as a reduction of shareholders' equity.

The market value of treasury shares at March 31, 2024 was Euro 34,410,386.22.

The environment and personnel

In relation to the societal role of the company as set out in the Directors' Report of the Italian Accounting Professionals Body (*Consiglio Nazionale dei Dottori Commercialisti e degli Esperti Contabili*), the following information relating to the environment and to personnel is provided.

Personnel

In Q1 2024, no deaths of registered employees occurred at the workplace.

No serious workplace accidents took place during the period which involved serious injury to registered employees.

No issues in relation to workplace health matters concerning employees or ex-employees or misconduct against the company arose in the first quarter of 2024.

Environment

During the initial month of 2024, no environmental damage was declared against the company. No penalties were incurred by the Group for offences or environmental damage in Q1 2024.

Transactions with subsidiaries, associates, holding companies

	COSTS	WIIT FIN	WIIT	WIIT SWISS	MYLOC	BOREUS	GECKO	CODEFIT	LANSOL GMBH	LANSOL DATACENTER	WIIT AG	GLOBAL	TOTAL
REVENUES	WIIT FIN	-	124,750	-	-	-	-	-	-	-	-	-	**124,750**
	WIIT	-	-	-	151,710	44,686	6,727	-	2,001	-	6,497	19,172	**230,792**
	WIIT SWISS	-	-	-	-	-	-	-	-	-	-	-	**-**
	MYLOC	-	1,769	-	-	-	9,150	-	1,547	-	22,000	-	**34,466**
	BOREUS	-	-	-	20,070	-	54,741	-	-	-	-	-	**74,811**
	GECKO	-	-	-	26,045	32,359	-	-	-	-	-	-	**58,404**
	CODEFIT	-	-	-	-	-	-	-	-	-	-	-	**-**
	LANSOL GMBH	-	-	-	18,283	-	-	-	-	-	-	-	**18,283**
	LANSOL DATACENTER	-	-	-	-	-	-	-	-	-	-	-	**-**
	WIIT AG	-	-	-	246,994	138,791	91,000	-	125	-	-	629	**477,538**
	GLOBAL	-	-	-	8,675	-	-	-	-	-	-	-	**8,675**
	TOTAL	**-**	**126,519**	**-**	**471,777**	**215,835**	**161,618**	**-**	**3,673**	**-**	**28,497**	**19,801**	**1,027,720**

	RECEIVABLES	WIIT FIN	WIIT	WIIT SWISS	MYLOC	BOREUS	GECKO	CODEFIT	LANSOL GMBH	LANSOL DATACENTER	WIIT AG	GLOBAL	TOTAL
PAYABLES	WIIT FIN	-	1,897,270	-	-	-	-	-	-	-	-	-	**1,897,270**
	WIIT	-	-	-	7,376	-	-	-	-	-	-	-	**7,376**
	WIIT SWISS	-	-	-	-	-	-	-	-	-	-	-	**-**
	MYLOC	-	21,464,450	-	-	3,500,000	3,500,000	-	1,287,586	-	912,647	619,744	**31,284,426**
	BOREUS	-	128,141	-	-	-	15,217	-	-	-	3,669	-	**147,026**
	GECKO	-	6,727	-	-	20,281	-	-	-	-	1,264	-	**28,272**
	CODEFIT	-	-	-	-	-	-	-	-	-	-	-	**-**
	LANSOL GMBH	-	2,001	-	249	-	-	-	-	-	158	-	**2,408**
	LANSOL DATACENTER	-	-	-	-	-	-	-	-	-	-	-	**-**
	WIIT AG	-	-	-	7,538	-	-	-	1,264,717	-	-	203,660	**1,475,916**
	GLOBAL	-	57,600	-	-	-	-	-	-	-	682	-	**58,282**
	TOTAL	**-**	**23,556,188**	**-**	**15,164**	**3,520,281**	**3,515,217**	**-**	**2,552,303**	**-**	**918,420**	**823,404**	**34,900,976**

It should also be noted that two other related parties have been identified with which the Company has conducted business relations at arm's length:

- Immo 2 S.r.l.: costs of Euro 15 thousand, fully settled at 31.03.2024. The company is considered a related party of Wiit S.p.A by way of Michele Pagliuzzi, company representative of Wiit S.p.A. and Chief Executive Officer of Immo 2 S.r.l.
- ABC Capital Partners S.r.l.: revenues of Euro 1,750. The company is considered a related party of Wiit S.p.A. due to the positions of Alessandro Cozzi and Francesco Baroncelli, both Directors of Wiit S.p.A. and ABC Capital Partners S.r.l..

Please note that the transactions with related parties, including inter-company transactions, are not quantifiable as either atypical or unusual but fall within the Group's normal business operations. These transactions were carried out on an arm's length basis.

Subsequent events to March 31, 2023

On April 2, 2024, the purchase was finalised of the "Edge & Cloud" business unit from the German company German Edge Cloud GmbH & Co. KG ("GEC") through the subsidiary WIIT AG. This acquisition sees the Group expand its presence in the strategic Frankfurt area, acquiring a portfolio of 40 loyal customers and strengthening the team in Germany with the arrival of new, highly qualified professionals.

On April 12, the deed of merger between the companies Lansol, Global Access, myloc Managed IT and Boreus (jointly, the "Incorporated Companies") into WIIT AG was registered with the relevant offices, effective for civil law purposes as of April 15, 2024, while the accounting and tax effects will run from January 1, 2024. The integration of the subsidiaries is an important step in our Cloud4Europe project, which seeks to position the WIIT Group as a European leader in the cloud for critical applications and infrastructure. This underscores our commitment to the German market and our ambition to offer excellent WIIT-branded cloud services to our customers. This merger will enable WIIT AG to take charge of all the activities previously conducted by the companies to be merged. In general terms, the goal of the merger is to optimise the coordination, operation and synergies of the functions performed by the companies to be merged, as well as to lower the structural costs of operating legally distinct entities, which will bring benefits in terms of operational and financial efficiency and efficacy, thereby enabling the WIIT Group to strengthen its position as an industry leader in Europe.

On April 30, 2024, the full acquisition of Econis AG was finalised. The price paid was CHF 770 thousand. Representations and warranties, common in this kind of transaction, covered by an insurance policy (W&I) were made by the sellers.

Outlook

The Wiit Group at March 31, 2024 has a marginal exposure to the Russian, Ukrainian and Israeli markets. Group revenues from Russia in Q1 2024 amounted to Euro 24 thousand, with those from Ukraine totalling Euro 67 thousand, and from Israel amounting to Euro 2 thousand. The Directors do not consider that either direct or indirect risks may arise from such trade relations, despite the fact that the Russian-Ukrainian and Israeli conflict is generally driving the cost of raw materials higher.

The WIIT Group, thanks to the strong commercial pipeline following the winning of new customers and the renewal of long-term contracts, expects to see continued growth in 2024 and in line with market expectations. The focus remains on improving the EBITDA margin based on the growth of core revenues and of value added services, greater optimisation in process and operating services organisation, cost synergies and the continual improvement of the margin due to the merger of the German subsidiaries into WIIT AG, in spite of a prudent estimate of expected energy costs in line with the previous year. Finally, M&A scouting in the "D-A-CH zone" continues in line with the growth strategy, and the German market continues to represent a significant opportunity for the Group's expansion in Europe.

Milan, March 15, 2023

On behalf of the Board of Directors
The Chairperson
(Riccardo Sciutto)

Statement of the Executive Officer for Financial Reporting in accordance with Article 154-*bis*, paragraph 2 of Legislative Decree No. 58/1998 (CFA)

The Executive Responsible for Financial Reporting declares in accordance with Article 154-bis, paragraph 2, of the Consolidated Finance Act, that the accounting information contained in the present Interim Report at March 31, 2024 corresponds to the underlying accounting documents, records and entries.

Milan, March 15, 2023

The Executive Officer for Financial Reporting
(Stefano Pasotto)